

AMAZON FEES 2024

As we navigate through 2024, understanding the various fees associated with selling on Amazon is crucial for optimizing costs and maximizing profits. At SellerEngine, we strive to empower our sellers with the knowledge and tools needed to manage these fees effectively.

Types of Amazon Fees

Core Selling Fees

1 REFERRAL FEES

Time of charge:
When the buyer's order is shipped.

Fee structure:
Per unit sold, as a percentage of total sales price. Rate is based on product category and total sales price.

2 MONTHLY SUBSCRIPTION FEE

Time of charge:
Monthly, on the day of the subscription.

Fee structure:
Per month subscribed. Single, fixed rate.

3 CLOSING FEES

Time of charge:
When customer order is shipped

Fee structure:
Per unit sold. Single, fixed rate.

Core FBA Fees

1 FBA FULFILLMENT FEES

Time of charge:
When the buyer's order is shipped

Fee structure:
Per unit fulfilled. Rate is based on product type, size tier, and shipping weight.

2 MONTHLY INVENTORY STORAGE FEES

Time of charge:
Monthly, typically between the 7th and 15th day of the month, in the month following when the fees were incurred.

Fee components:
Base monthly storage fee and storage utilization surcharge.

Fee structure:
Per usage of storage, based on the daily average volume for the space your inventory occupies in fulfillment centers. Rate based on product type, size-tier, time of year, and storage utilization ratio.

3 FBA DISPOSAL ORDER FEES

Frequency of charge:
One time

Time of charge:
When the disposal order is complete

Fee structure:
Per unit disposed. Rate based on unit shipping weight.

4

AGED INVENTORY SURCHARGE

Before February 15, 2024

Inventory assessment date	Items aged 181-210 days	Items aged 211-240 days	Items aged 241-270 days	Items aged 271-300 days	Items aged 301-330 days	Items aged 331-365 days	Items aged 365 days or more
Monthly (every 15th of the month)	\$0.50 per cubic foot (excluding certain items)*	\$1.00 per cubic foot (excluding certain items)*	\$1.50 per cubic foot (excluding certain items)*	\$3.80 per cubic foot	\$4.00 per cubic foot	\$4.20 per cubic foot	\$6.90 per cubic foot or \$0.15 per unit, whichever is greater

February 15, 2024, and after

Inventory assessment date	Items aged 181-210 days	Items aged 211-240 days	Items aged 241-270 days	Items aged 271-300 days	Items aged 301-330 days	Items aged 331-365 days	Items aged 365 days or more
Monthly (every 15th of the month)	\$0.50 per cubic foot (excluding certain items)*	\$1.00 per cubic foot (excluding certain items)*	\$1.50 per cubic foot (excluding certain items)*	\$5.45 per cubic foot	\$5.70 per cubic foot	\$5.90 per cubic foot	\$6.90 per cubic foot or \$0.15 per unit, whichever is greater

Strategies to Manage Fees

OPTIMIZE INVENTORY MANAGEMENT

1

Avoid long-term storage fees by monitoring inventory levels and sales velocity.



USE AMAZON'S TOOLS

2

Check Amazon's reports and tools to keep track of fee-related costs.



REVIEW ADJUST PRICING

3

Regularly review and adjust your pricing strategy to account for fee changes.



FBA VS. FBM

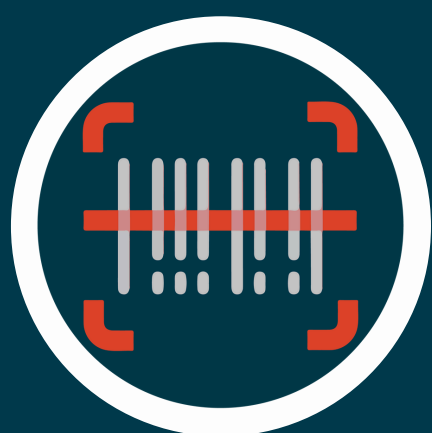
4

Assess the cost-effectiveness of Fulfillment by Amazon (FBA) compared to Fulfillment by Merchant (FBM).



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Staying on top of Amazon's fee structure is vital for maintaining profitability. At SellerEngine, we provide the tools and support necessary to navigate these fees efficiently.



Profit Bandit

A powerful mobile scouting app! Scan any barcode and see your estimated profit in under 5 seconds!



Sellery

An incredibly powerful and flexible repricing software. Automatically react to your competitors' price changes.



BuyBoxBuddy

Price and Buy Box optimizer. Algorithmic Amazon repricer that increases Buy Box ownership. Insightful analytics and very easy-to-use settings.

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SellerEngine Team